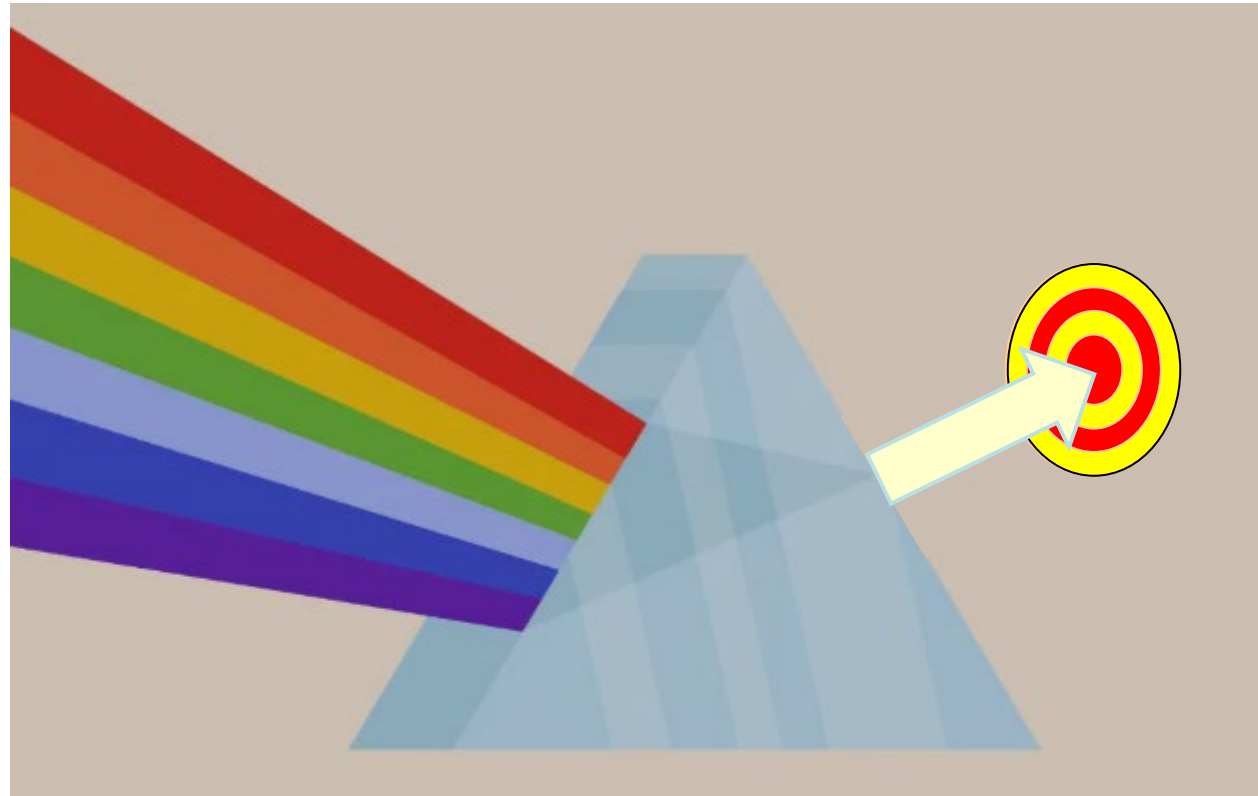


AGILE Governance

AGILE Strategic Capabilities Alignment Toolset



**Ensuring Agility in today's volatile
Business Environment**

ASCAT in a nutshell ...

- We have often found there is a *disconnect between operational management* and the *Strategic intent* in large organisations,
- Our practical, proven solution formalises the *key criteria that made their Business great* and then *captures the hearts and minds* of each employee, at every level, as to how their *capabilities collaboratively contribute* to these aspects of greatness,
- This paradigm shift is achieved using our own *unique methodology* and *behavior visualization technology* to define and then implement the *alignment* required,
- Restoring **PURPOSE**, **FOCUS** and unlocking **EFFICACY** at every level.

But what differentiates our approach from so many others?

We simply reverse the WHY to WHAT rot



The differentiator

- When a business starts out they are keenly focused on what will make them successful and every individual understands **WHY** they do what they do.
- However, as a Business grows in size, it transforms into Functional components which tend to individually manage / measure **WHAT** they do becoming less aware of the Business Greatness “Moments of Truth” - **WHY** they do things (the **WHY** to **WHAT** rot),
- The Business Greatness outcomes (**WHY** they do things) change very little but **WHAT** they do has to change constantly in response to the volatile operating environment of today’s world,
- Our ASCAT intervention enables each individual, at any level, to understand and measure the collaborative impact their Capability has on the Business Greatness, Functional Objectives which shift very little with changes in environment,
- Change initiatives, Business Requirement Specifications for software design and other enabling systems, are now based on these less-volatile points of reference,
- Management at all levels moves from measuring functional performance by

what they do (efficiency)

to

what is produced by what they do that is useful (efficacy)

and this unlocks AGILITY through purpose, ownership and self-management.



What does this impact... ?

- Effective use of resources and process reengineering,
- Agile response to change or legislation,
- Implementing standards (ISO, CobIT, ValIT, ITIL, etc),
- Customer experience drives,
- Company purchase / mergers,
- Design of sustainable management information systems.

Focused on Greatness

Public Sector initiatives where ASCAT was used

National Department of Agriculture

- Workflow management
- Automate Quarterly reporting
- sms performance contracts and workplans.
- Strategic Planning process and implementation
- Performance management and Strategic Capabilities Alignment Mapping
- Internal Support Service Standards
- National M&E Framework
- Service Delivery Improvement Plan
- Forestry Strategic Capabilities Alignment Map for Performance Management

National Department of Water Affairs

- M&E Framework to bridge the 3 spheres of Government
- Water Services Strategic Capabilities Alignment Model for Local Government
- I.T. Data Acquisition solution into Local Government
- Business Intelligence Data Acquisition Model for the Water Services Sector
- Service Delivery focused Capacity building plan for Local Government
- Knowledge Topic M&E Framework for the Water Sector
- National Regulatory KPI Framework

National Department of Provincial and Local Government

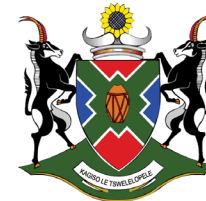
- National ISRDP/URP Poverty eradication Outcome-based M&E Framework
- Inter-Departmental Task Team for ISRDP and URP information systems design

National Treasury

- Infrastructure Delivery Improvement Programme Change Management
- Inter-Departmental Task Team for Local Government Data Acquisition

Department of Land Affairs

- Identify and decentralise the internal Support Services
- Identify and reengineer the Business Products and delivery processes.



Office of the Premier – North West Province

- Service Delivery based Organisational Design

Office of the Premier – Mpumalanga

- Stakeholder Strategic Capabilities Alignment Model for the Mpumalanga 2010 preparations

Department of Education – North West Province

- Strategic Capabilities Alignment Model for the Infrastructure Delivery Improvement Plan

Department of Education – Mpumalanga

- Support and facilitate the Strategic Planning process

Department of Public Works – North West Province

- Strategic Capabilities Alignment Model for the Infrastructure Delivery Improvement Plan

City of Cape Town

- Service Delivery Focused Organisational Design
- Human Resource utilisation audit for the City of T



Private Sector initiatives where ASCAT was used

The ASCAT approach was also used in the commercial environment to identify behavior and Systems changes required in order to comply with the Consumer Protection Act, CoBIT 4.1, TCF and other customer service Outcomes.

Regent Insurance Company Ltd (implementation of CobIT 4.1) - "The ASCAT methodology and approach used was extremely useful in bringing about focus as well as identifying roles and responsibilities. I would recommend them as professional and honest in the way they conduct their business and would not hesitate to appoint them in the future." - Dr Heydon Hall – Chief Information Officer

Waltons (Pty) Ltd (on National CPA systems roll-out and training) - "The intervention has given excellent initial results, is practical and proved to be one of the most effective large scale interventions we have introduced." - Gerard Mavian | HRM

Nampak Tissue – "Their training approach has been a major factor in our CPA compliance plan, helping us to improve our customer service. I can confidently recommend them as a solid and reliable supplier and experts in their field." -Nkhakha Nzimande - National QA Manager

Other clients include:

Acdoco SA
Adendorff Machinery
Altec Auto Page
Altech Cellular
Assa Abloy
Bidvest Premier Lounge
Calgan Lounge
Cape Town Fish Market
Carlton Hair
Club Leisure
Continental Oil Mills
Crazy Store
Delta Autoland
First Tech Group

G4s Care and Justice
Germatic Auto Body
GO Advertising
GTZ German Agency
Dev
HiSense
ITC
Johannesburg Chamber
Law Society NP
Lexisnexis
Louispasteur Hospital
Mannys Built-it
MassMart Head Office
McCain Foods
Milk SA

Nampak Carton and Label
Nashua
Nokia
Office National
Pharma Natura
Planet Fitness
Sandton Tourism
Association
Scoin Trading (SA Gold
Coin)
Shneiedr Electric
Total Union - Mpumalanga
Toyota Forklift
Waterlink
Willards
Zululand Chamber of
Commerce

What are people saying about us ?

Dr Heydon Hall – *CIO Regent Insurance Company Ltd (implementation of CobIT 4.1)* - “The methodology and approach used was extremely useful in bringing about focus as well as identifying roles and responsibilities. I would recommend them as professional and honest in the way they conduct their business and would not hesitate to appoint them in the future.”

Mogokare Seleke – *Chief Director M&E, National Department of Agriculture, Forestry & Fisheries* – “I would highly recommend the implementation of KnowledgeBankERP to any government organisation as an effective tool to align the many facets of governance to the strategic objectives. The combination of the software tool and its implementation methodologies captures the understanding of all stakeholders as to their individual purpose and in so doing facilitates automated and focused reporting”

Kenneth Jacobs - *Chief Director: (South Africa) Department of Transport, Roads and Public Work* - "John Baggott of Cyber Work Force helped undertake the changes required in the Government Department to implement the Infrastructure Development Improvement Programme as required by National Treasury of the South African Government. The progress made would not have been achieved if it was not for John's professional skills, knowledge and business applications. An exceptionally good methodology used by John. Highly recommended."

Frangelina Nkhakha Nzimande - *National QA Manager for Nampak Tissue*. – “I can confidently recommend Cyber Work Force as a solid and reliable supplier and experts in their field.”

Gerard Mavian - *HRM Waltons (Pty) Ltd (on National CPA systems roll-out and training)* - “The intervention has given excellent initial results, is practical and proved to be one of the most effective large scale interventions we have introduced.”



Unlock Greatness in your Business

